



# **Role of the Broker Initiative, Changes to Part 111**



**U.S. Customs and  
Border Protection**

# Role of the Broker Initiative

- **Moderator: Anita Harris** - Chief, Broker Compliance Branch, Office of International Trade
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- **Ted Sherman** - Director, Global Trade Services, Target Corporation

# Summer 2012 roundtables

- LA/LB
  - Savannah
  - Charleston
  - Cleveland
  - Boston
  - Champlain
  - Norfolk
  - Atlanta
  - San Francisco
  - Laredo
  - El Paso
  - Seattle
  - Blaine
  - Baltimore
  - Miami
  - Philadelphia
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# Summer 2012 roundtables

- Buffalo
- Detroit
- Chicago (2)
- San Diego
- Nogales
- New Orleans
- Houston (2)
- Dallas (2)

- Pembina
- San Juan
- Newark
- NY/JFK

**We reached over  
1,000 individuals  
through our  
roundtables**

# Webinars

- Overview of the Role of the Broker initiative
- Establishing *bona fides*
- Broker permitting
- Changes to business practices
- Regulatory alternatives and economic analysis
- Continuing education
- Broker penalties

**We averaged 350  
connections per  
webinar**

# Bona fides

- Should brokers be required by regulation to collect some minimal information on their clients before agreeing to conduct customs business on their behalf?

# Continuing education

- Should continuing education be mandated in order to hold a customs broker license?

# Broker permitting

- Should CBP reconsider current permitting requirements, which are based on geographical location, when both brokers and the agency are moving toward a more virtual environment?